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# **CIB COMPANY PROFILE**

Standard software for  
Document Lifecycle Management  
IT consulting

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“We provide you with innovative, solutions-oriented products for your documents from template to archive. Individualized project support from planning through to maintenance. Long-term, partnership-based cooperation for mutual success.”

A handwritten signature in blue ink that reads "Ulrich Brandner". The signature is fluid and cursive, with a horizontal line at the end.

Degreed engineer Ulrich Brandner  
CEO



### CIB – Systematic ideas

For over twenty years, CIB has been an established manufacturer of standard applications involving output and document management as well as an innovative partner in IT consulting. More than 2,000,000 licenses in total are used by our customers, which include renowned financial institutions and insurance companies, public administrations, as well as international industrial companies.

Across the globe, more than 20,000 private customers and about 100 business customers rely on the CIB products and consulting services.

About 130 employees work in Munich, Karlsruhe, and Minsk for your benefit and our success.

### CIB software GmbH – Systematic solutions

The products of CIB software GmbH cover all phases in the lifecycle of a document: From document preparation through to interaction, creation, publishing, and revision-proof archiving. The type and scope of user interaction throughout all phases is fully oriented on your business processes.

The form in which our software is utilized is also selected by you in line with your requirements: Do you need a comprehensive solution for tasks in correspondence management? Use our CIB coSys standard application. Do you want to extend your own application with document functionality? The CIB office modules building kit system is the perfect solution.

You benefit from fast throughput times and significantly reduced costs while achieving better document quality and compliance with your corporate design. The scalability and cross-platform implementation of our software in combination with the use of standardized formats such as PDF and RTF secure these benefits for the long term.

*“We explored many different competing products. Without CIB we would not have known how to create this quantity of documents for the Cash for Clunkers program. Your software has allowed us to achieve huge savings through optimized business processes.”*

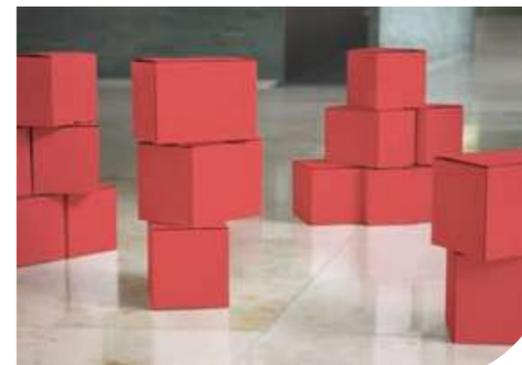
Joachim Niebling, Federal Office of Economics and Export Control (BAFA), May 2009

### CIB consulting GmbH – Systematic consulting

With CIB consulting GmbH, the focus is always on you and your company. To us, it is a matter of course to not only find the right solution, but also to find the right people for your projects. Your benefits from a partnership with CIB arise from the interplay of our individual strengths.

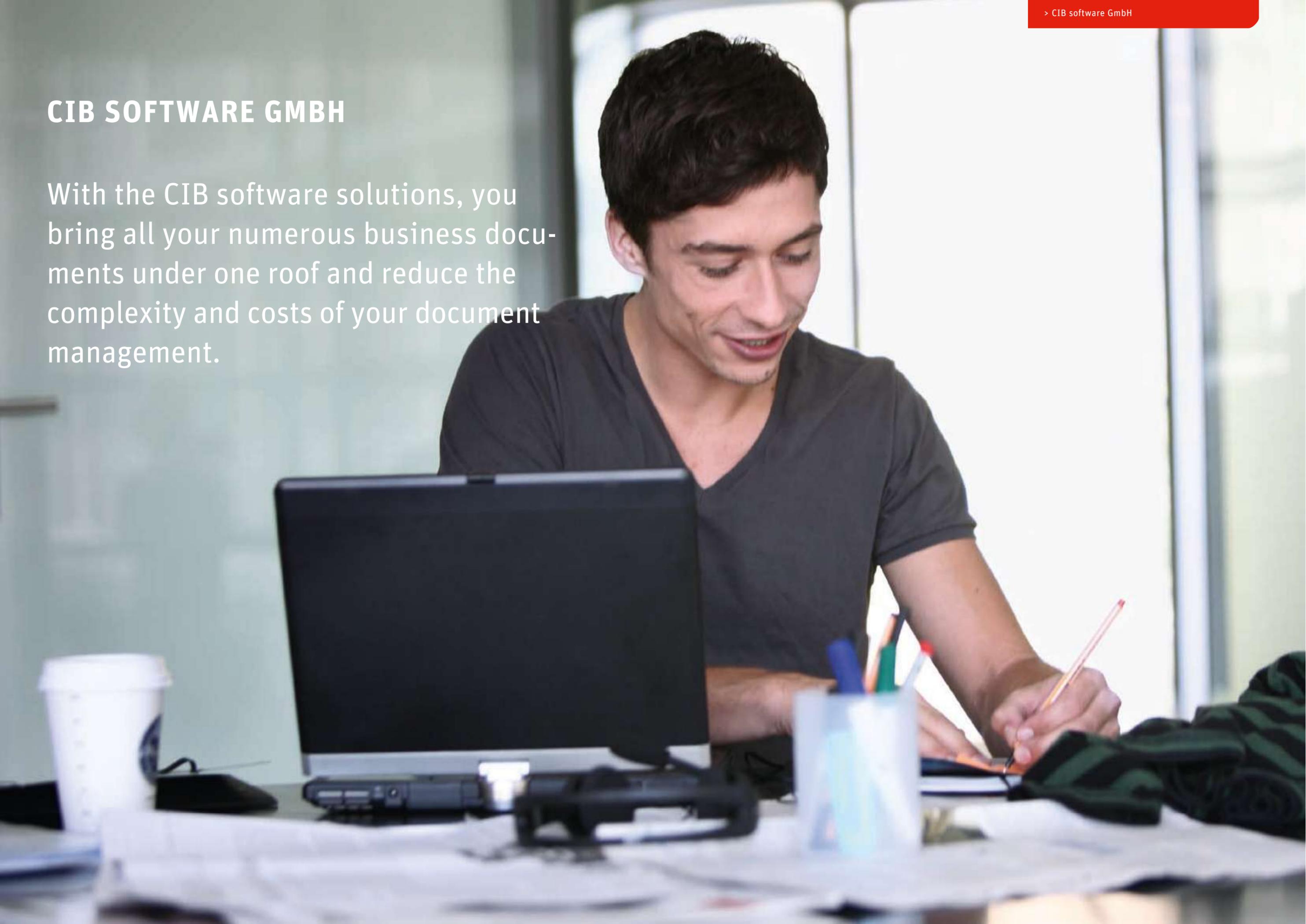
The employees at CIB consulting GmbH excel through their in-depth industry know-how and their long-standing project experience. Backed by the experiences of CIB software GmbH as a manufacturer of cross-platform solutions, they are very much accustomed to thinking in solution contexts and in always keeping their focus on customer requirements and quality.

This high level of expertise, in conjunction with the continuity of our consultants, safeguards the sustainable success of your projects.



## CIB SOFTWARE GMBH

With the CIB software solutions, you bring all your numerous business documents under one roof and reduce the complexity and costs of your document management.



# CIB SOFTWARE GMBH

As market leader in its sector, CIB software GmbH provides you with reliable and efficient solutions to manage and control your business documents. Since we offer both standard applications and individual modules, our software optimally integrates into the existing infrastructure and your business processes.

Our tools for the professional and rule-based compilation of documents of all types that have proven their worth for more than 20 years are part of the CIB office modules product family. The CIB office modules link the possibilities of modern document formats to the security and performance of a professional standard application.



## Software for your documents

The CIB office modules can be subdivided into the following areas:

The components of the CIB docgen product family enable the creation, processing, and printing of forms and dynamic documents from the client, as a scalable server solution, or using browser-based user interfaces.

With CIB doxima, you will be able to get your documents under control through a secure and efficient document management. With this archival solution, documents can be managed and archived within the company across their entire lifecycle without media interruptions. Our correspondence system CIB coSys unifies a multitude of individual CIB office modules.

This comprehensive solution covers the complete requirements profile as standard product in document management: from preparation to revision-proof archiving. This bundling ensures for you proven business processes for all phases of the document life cycle in conjunction with a very low adjustment outlay for your infrastructure.

The CIB pdf products support the requirements for creating, displaying, and editing PDF documents. CIB pdf brewer – the intuitive software solution for PDF creation – is especially popular among business and private customers. The network printer – free of charge for private use – can be downloaded at any time from our website or from the websites of corresponding professional magazines.

## Cost-efficient documents

The results-oriented approach is what all modules have in common. Objective and benefit of the CIB office modules is the optimization of day-to-day business processes by document standardization regardless which application and platform they originate from. As a result, internal processes and requirements can be dealt with in a simpler and faster manner. The savings potential released by this process optimization is enormous.

Overall corporate IT costs are reduced with regards to investment expenses as well as significantly with regards to operating expenses for hardware and software. Efficient management of the standard forms reduces logistics costs noticeably, and both printer utilization as well as paper consumption are reduced. User-friendly interfaces and the

elimination of Office installations minimize the costs for training, learning curves, and licenses.

An additional advantage of the CIB office modules is the option for a step-wise roll-out. Based on the conceptualization of the building kit system, each module of a module group can be acquired and installed separately.



### **Simply better documents**

The application development for your documents becomes quicker and less complicated with the CIB office modules. The connected departments have more freedom when designing their documents, relieving developers even further. Administrative personnel no longer need to take care of layout; all possibilities and restrictions are already given.

As a result of these new possibilities for designing and restricting administrative processing in conjunction with the simplified workflow of the optimized business processes, you increase quality and customer-friendliness significantly.

### **Documents used worldwide**

The CIB office modules also support the international use of your documents. The use of international character sets guarantees this in the same way as the minimal outlay you need to adjust your documents to multiple languages.

The distribution of documents via Internet and Intranet ensures fast and efficient networking in large multinational organizations and companies. The documents can also be opened and used in offline mode so that your employees always have access to your forms. To ensure optimal data security, each document type can be individually encrypted.



## CIB CONSULTING GMBH

To successfully complete a project, one must know the requirements of his customers and dive deep into their day-to-day operations. Our experts assist you on site throughout all important steps: From conceptualization through to implementation and down to subsequent support.



# CIB CONSULTING GMBH

You know your challenges best. Together we will find the suitable solutions. CIB consulting GmbH supports your company in solving these tasks with a clear, methodical approach, seasoned experience, and a competent team of employees. We provide consulting and assist you all the way from the definition of business processes through to roll-out and maintenance of the necessary IT systems.

## Support through expertise and experience

As a result of the individual specialization of our employees, a deep technical know-how covering a broad spectrum of requirements is made available to you: technology-wise in various software architectures, programming languages and specialty areas such as server architecture or document management, vocationally in the detailed industry knowledge of consultants. Our emphasis here is in the sectors of financial institutes, insurance, public administration as well as service and insurance brokers. In addition, we have solid project experience in the industrial and software company sectors.

The experience of our consultants in standard software development for CIB software GmbH is furthermore accompanied by heightened focus on quality, cost, and added value.

## Support across four stages

We provide consulting services based on a clearly structured concept that can be checked for cost and benefit in each phase. Our approach model relies on the four core stages of Business Consulting, IT Consulting, Solutions Realization and Solutions Operation. In each individual project phase, your benefits are at the fore – which we will visualize after the completion of each stage in a presentation of results.

> **Business Consulting.** This area represents the comprehensive analysis and optimization of the business processes. It contains both consulting of IT management and those responsible for architecture as well as assisting them by taking on a limited set of management and control tasks.

> **IT Consulting.** Those responsible for the projects within the company are integrated specifically into the analysis and business

conceptualization. In collaboration with you, the CIB consulting team handles project steering and control. In this phase, detailed case histories are developed, quality assurance actions performed, and cost-benefit analyses drawn up.

> **Solutions Realization.** This stage comprises the applications development of mainframe, client-server and web, system integration, the customer-specific modification of standard components, the development and optimization of databases and migration. Here, running tests and performing quality assurance actions are as much part of the standard as the accompanying roll-out preparation and execution.

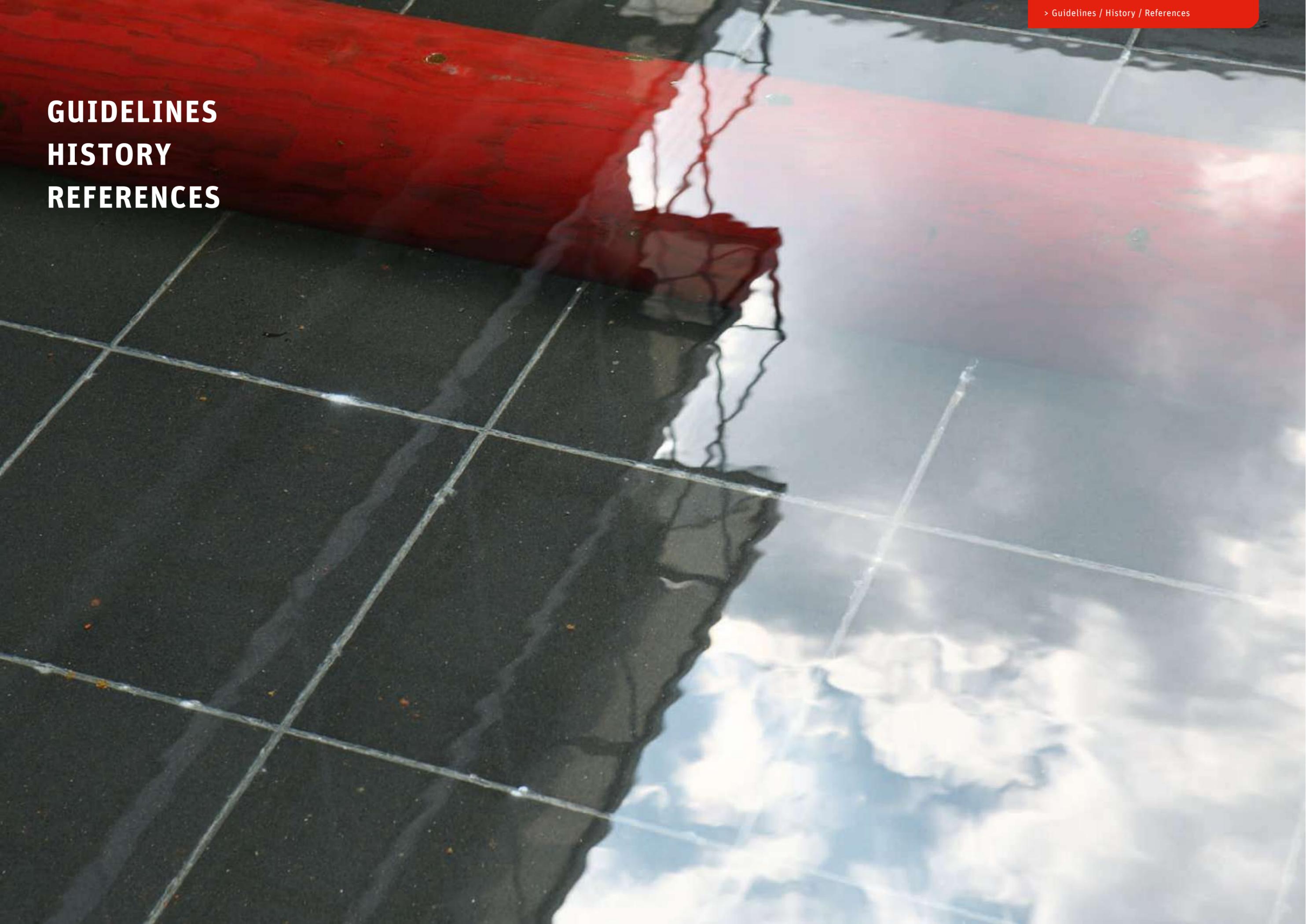
> **Solutions Operation.** Our experts ensure and support the smooth operation of the available software solutions: Starting with system and network management and regular user support,

through to maintenance and production assurance, all the way to re-engineering and system optimization so we can secure optimal operations for you both during and after the project. Even after project completion, we remain at your side and keep you informed about all important news and changes.

We advance your project with our expertise. We would be happy to organize meetings with reference customers. Allow yourself to be won over by our support!



**GUIDELINES**  
**HISTORY**  
**REFERENCES**



## GUIDELINES

Our success and your benefits are the result of our guidelines. We think in terms of solutions. New requirements are for us only the next stimulus. In this context, our flexible and innovative products from day-to-day operations continue to develop in the same way as our open partnership and collaboration with our customers.

Thanks to our independence, you can rely on CIB for the long term. We take pride in our economic self-reliance. CIB works with its own capital without third-party involvement so we can secure the know-how of our staff and align our products to the challenges of tomorrow.

CIB regards itself as a community based on trustworthy collaboration, creative freedom, and economical independence. These pillars guarantee the motivation and competency of our employees and the clear orientation towards your benefit and mutual success.

Measure us by the benefits you get. We are looking forward to getting to know you!



# HISTORY

## 1989

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### Foundation

As part of a spin-off, degreed engineer Ulrich Brandner founds CIB software GmbH. From its inception, which took place with a minority stake by Nixdorf Computer AG, the young CIB software GmbH was able to build on the long-standing expertise from the financial institutions sector.

## 1992

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### Independence

By buying the shares belonging to Siemens Nixdorf Informationssystem AG – founded in 1990 – only the exclusive managing partners are now at CIB.

## 1993

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### Expansion

To expand the existing product range and to acquire insurance know-how, management decides to buy the FGP Company, founded in 1987.

## 1998

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### CIB consulting GmbH

The growing success in the consulting sector leads to the founding of CIB consulting GmbH.

## 2005

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### CIB Web Services and CIB Host Services

CIB Web Services GmbH takes over the online activities of the CIB Group. The support of our customers in software development for main frame computers is now provided by CIB Host Services GmbH.

## 2007

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### New office and new product

Foundation of a new company location in the Baden Airpark in Rheinmünster: The CIB Group is further strengthened with a team of experienced developers in the document management sector. To round-off the product portfolio, the CIB doxima document system is developed from scratch and integrated into the CIB office modules.

### International growth

Opening of a representation in Belarus: After a long-standing successful cooperation with software developers in Belarus, an office is opened in Minsk.

## 2009

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### 20<sup>th</sup> anniversary

Consolidation of the scope of functionality of all CIB office modules in the comprehensive CIB coSys solution.

## 2012

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### New Location in Munich and Karlsruhe

The two branches in Munich (Stuntzstraße / Willy-Brandt-Allee) were reunited in the popular Munich district of Arabellapark. CIB consulting GmbH also moved their offices from Rheinmünster to Karlsruhe.

The CIB group of companies is growing and over the last year has expanded to have more than 130 employees.

# REFERENCES

We can look back at a long line of successfully completed projects and are not only proud of the trust our customers have in us but also of the successes we were able to achieve together. Here is an extract from our list of references.

## Credit institutes

- Bayerische Hypo- und Vereinsbank AG
- Bayerische Landesbank (Bayern LB)
- Home Loan Bank Schwäbisch Hall AG
- Deutsche Bank AG
- All cooperative banks of Germany and their aligned foreign companies through the computer center:
  - FIDUCIA IT AG
  - GAD eG
- Hypo Real Estate
- Münchener Hypothekenbank eG
- Sparda-Data-Processing eG
- Mutual Savings Bank Augsburg
- Savings Bank Bayreuth
- Savings Bank Nuremberg
- Savings Bank Regensburg
- Savings Bank-Property-Agency GmbH & Co. KG
- United Savings Banks of the district of Weilheim i. OB

## Insurance companies

- Aachen Münchener Life Insurance AG
- Aachen Münchener Insurance AG
- Allianz AG
- Association ALTE LEIPZIGER – HALLESCHE
- ARAG General Legal Insurance AG
- AXA Cooperation
- Central Health Insurance AG
- DBV Winterthur Insurances AG
- Debeka-Group
- Deutscher Ring
- FWU AG
- Generali Insurance AG
- Mannheimer AG Holding
- Mecklemburgische Insurance Group
- MÜNCHENER VEREIN
- R+V Insurance AG
- SIGNAL IDUNA Group
- Thuringia Insurance Agency GmbH & Co. KG
- uniVersa General Insurance AG
- Victoria Insurance AG
- Volksfürsorge AG

## Public administration / organizations

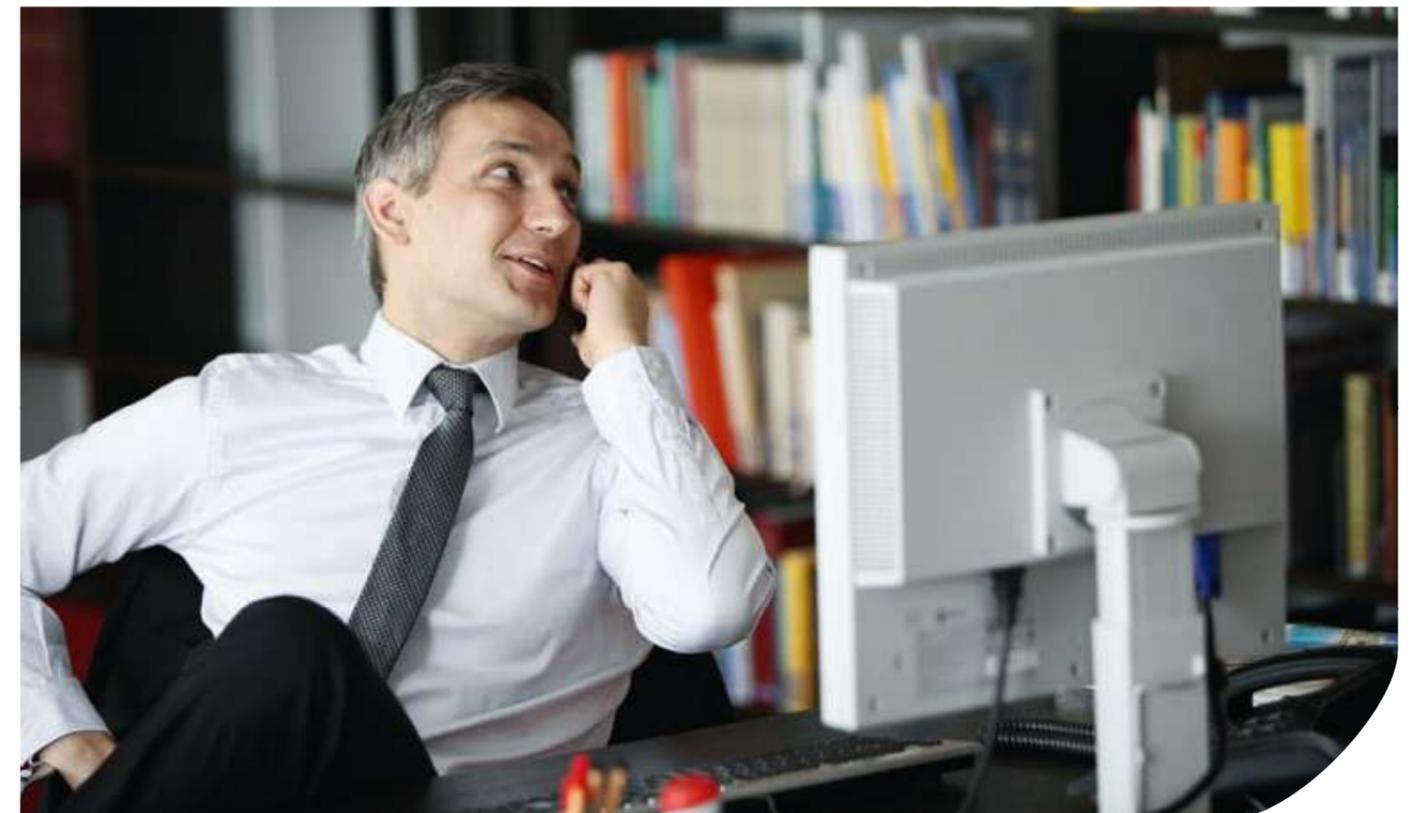
- Institution for municipal data processing in Bavaria (AKDB)
- Federal Office of Economics and Export Control (BAFA)
- Bavarian Radio
- DVKS GmbH
- Free and Hanseatic City of Hamburg
- Greenpeace e.V.
- Hessian Ministry of the Interior and Sport
- Bavarian State Office for Taxes
- Austrian Armed Forces
- Police Baden-Württemberg
- Police Berlin
- Police Hamburg
- Police Hessen

## Industry

- BSH Bosch und Siemens Hausgeräte GmbH
- E.ON Energy Trading AG
- HOCHTIEF Facility Management GmbH
- ROHDE & SCHWARZ GmbH & Co. KG

## Software development companies

- Cirquent GmbH
- Compart AG
- Dataport
- kommIT Society for Informatic Technology GmbH



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